Manish Kumar Barnwal

Developer Relations Engineer • Technical Community Builder • Developer Education & Hackathons
Kolkata, India (Remote)
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Summary

Developer Relations Engineer & Technical Community Manager with 3+ years of experience driving developer adoption, leading technical education programs, and supporting early-stage builders across APAC. Skilled in smart contract fundamentals, EVM basics, hands-on workshops, debugging, and architectural guidance for developer teams. Experienced in scaling technical communities, designing developer onboarding pipelines, and managing hackathon-driven builder ecosystems. Focused on enabling developers through structured learning, open-source resources, and real-world project support.

Experience

HackQuest - APAC Ecosystem Lead (DevRel)
Oct 2025 - Present | Remote

- Lead developer relations and technical community growth across APAC, driving onboarding through workshops, hackathons, build stations, and co-learning tracks.
- Manage partnerships with universities, developer communities, and technical clubs across APAC, Africa, and India to expand developer pipelines.
- Support early-stage teams with architecture reviews, debugging guidance, and smart contract fundamentals.
- Design regional developer programs aligned with product, engineering, and ecosystem needs, focusing on long-term developer success.

HackQuest - Developer Relations Engineer
May 2024 - Oct 2025 | Remote

- Onboarded **2,000+ developers** through workshops, hackathons, and hands-on smart contract training.
- Built and scaled the HackQuest Advocate Program to 50+ members across APAC, Africa, and India.
- Partnered with ecosystem teams to support developer grants, run build stations, and manage residency-style hacker houses.
- Led 3 semester-long hackathon programs (**$1M+ prizes**), enabling thousands of developers and hundreds of MVP/mainnet projects.
- Delivered EVM basics, Solidity fundamentals, debugging help, and architectural guidance.
- Created documentation, tutorials, and sample projects to improve developer onboarding.

Founder & Lead Organizer - Hack4Bengal
Dec 2021 - Present | Kolkata, India

- Built Eastern India's largest student-led developer community **(7,500+ active builders)**.
- Organized 4 flagship hackathons and 100+ workshops and IRL technical events.
- Mentored 100+ projects from idea to MVP/mainnet through structured builder support.
- Secured recurring sponsorships and partnerships with developer-focused organizations.

Flow Blockchain - DevRel (Freelance)
2023 | APAC

- Hosted a global virtual hackathon **($500K prizes)**, achieving **3x expected** submissions.
- Conducted **25+ APAC developer meetups** teaching smart contract fundamentals and tooling.
- Delivered onboarding support, documentation, and technical resources for new developers.

Capx - Community Lead
Aug 2023 - May 2024 | Remote

- Built and scaled the Capx community to **3,000+ Web3 members**, focusing on technical engagement and developer touchpoints.
- Hosted 100+ micro-meetups and technical sessions to drive consistent grassroots activation.
- Created community feedback loops for the product & engineering teams to improve onboarding UX.

Key Skills

- **Technical:** Solidity, Hardhat, Foundry, JavaScript/TypeScript, Python, RPC/REST APIs, GitHub, EVM, AWS/GCP (cloud basics)
- **DevRel:** Developer onboarding, workshops, technical writing, debugging support, architecture review, developer education, documentation
- **Community:** Ambassador programs, community building, partnerships, build stations, residencies, hackathon strategy, event leadership

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Education

B.Tech, Computer Science & Business Systems
Sister Nivedita University, 2020-2024 (8.51 CGPA)

Honors & Recognitions

Linux Foundation Mentee • GitHub Campus Expert • Microsoft Learn Gold Ambassador
ETHIndia 2022 & 2024 Winner • Filecoin Orbit Member • Superteam Member